



Office Tower Case Study



“Even in the middle of a high-tech office park, our cell phones didn’t work at all in our 10th floor head office. Our business is international, and our worldwide customers expect us to be accessible at all times. The first number they call is always the mobile – but it didn’t work here. By deploying the SpotCell 100®, we have crystal-clear reception throughout the office. The installation was fast and painless, we didn’t need to involve the landlord, and it really solved our problem.”

Ian McLaren
President and CEO
Ubiquity Software Corporation

The Customer - Ubiquity Software Corporation

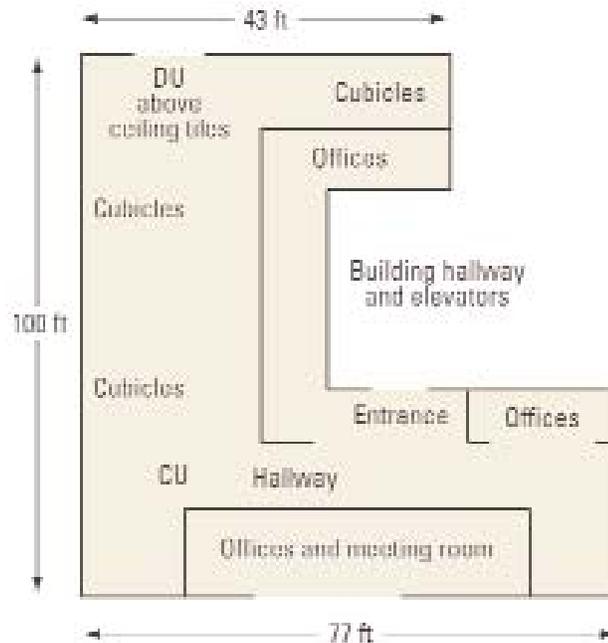
Ubiquity Software is a high-tech company with operations in the United States, Canada and Europe. Mobile communications are critical for this fast-growing company, which has multiple locations and an international customer base.

The Challenge

Surrounded by other high-tech companies, Ubiquity’s head office is on the 10th floor of a modern office building. While a base station is nearby, the building location and construction blocked cellular reception and made Ubiquity’s executives far less accessible. Ubiquity was searching for a solution which would provide coverage throughout its head office without requiring access to the roof or detracting from its decor.

The Solution

A site evaluation was conducted throughout the offices to determine the best solution. A single SpotCell® 100 indoor coverage system was deployed in Ubiquity's head office. Both the Donor Unit and Coverage Unit were installed inside the office. This meant no roof access was needed, no holes were drilled, and neither the landlord nor the wireless carrier needed to be involved. Both units were out of sight, above the ceiling tiles. The complete installation took less than one hour.



For more information on Spotwave and our full line of indoor wireless coverage solutions, please visit our Web site at:

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The Results

Ubiquity was delighted with their dramatic coverage improvements. Prior to the installation of the SpotCell® 100 system, cell phones were left in briefcases and turned off because they wouldn't work. As installation was complete, calls could be made and received with strong signals and clear reception. This greatly improved Ubiquity's customer responsiveness and integration with other offices.

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